

GRE AWA Practice Test 3 - Argument

Question 1

The following appeared in a letter sent by a committee of homeowners from the Deerhaven Acres to all homeowners in Deerhaven Acres. "Seven years ago, homeowners in nearby Brookville community adopted a set of restrictions on how the community's yards should be landscaped and what colors the exteriors of homes should be painted. Since then, average property values have tripled in Brookville. In order to raise property values in Deerhaven Acres, we should adopt our own set of restrictions on landscaping and house painting."

Question 2

The following was posted on an Internet real estate discussion site. "Of the two leading real estate firms in our town, Adams Realty and Fitch Realty, Adams is clearly superior. Adams has 40 real estate agents. In contrast, Fitch has 25, many of whom work only part-time. Moreover, Adams' revenue last year was twice as high as that of Fitch, and included home sales that averaged \$168,000, compared to Fitch's \$144,000. Homes listed with Adams sell faster as well: ten years ago, I listed my home with Fitch and it took more than four months to sell; last year, when I sold another home, I listed it with Adams, and it took only one month. Thus, if you want to sell your home quickly and at a good price, you should use Adams."

Question 3

The following was written as a part of an application for a small business loan by a group of developers in the city of Monroe. "A jazz music club in Monroe would be a tremendously profitable enterprise. Currently, the nearest jazz club is 65 miles away; thus, our proposed club, the C Note, would have the local market all to itself. Plus, jazz is extremely popular in Monroe: over 100,000 people attended Monroe's jazz festival last summer, several well-known jazz musicians live in Monroe, and the highest-rated radio program in Monroe is 'Jazz Nightly,' which airs every weeknight. Finally, a nationwide study indicates that the typical jazz fan spends close to \$1,000 per year on jazz entertainment. It is clear that the C Note cannot help but make money."

Question 4

The following appeared in a memorandum issued by the strategic planning department at Omni Inc. "Mesa Foods, a manufacturer of snack foods that currently markets its products within a relatively small region of the country, has a strong growth potential. Mesa enjoyed a 20 percent increase in profits last year, and its best-selling product, Diabolique Salsa, has had increased sales over each of the past three years. Since Omni Inc. is interested in reaching 14-to-25 year olds, the age group that consumes the most snack food, we should buy Mesa Foods, and concentrate in particular on marketing Diabolique Salsa throughout the country."

Question 5

The following appeared in a memo from a vice president of Alta Manufacturing. "During the past year, Alta Manufacturing had thirty percent more on-the-job accidents than nearby Panoply Industries, where the work shifts are one hour shorter than ours. Experts believe that a significant contributing factor in many on-the-job accidents is fatigue and sleep deprivation among workers. Therefore, to reduce the number of on-the-job accidents at Alta and thereby increase productivity, we should shorten each of our three work shifts by one hour so that our employees will get adequate amounts of sleep."

