

PTE Reading Practice Test 3

Question 1 : Reading & Writing : Fill In The Blanks

Look at the text below with blanks. Choose the appropriate word from the provided lists for each blank.

Item 1:

Sales jobs allow for a great deal of discretionary time and effort on the part of the sales representatives - especially when compared with managerial, manufacturing, and service jobs.

Most sales representatives work independently and outside the immediate presence of their

sales managers. Therefore, some form of goals needs to be in place to motivate and _____ their performance. Sales personnel are not the only professionals with performance goals or quotas. Health care professionals operating in clinics have daily, weekly, and monthly goals in terms of patient visits. Service personnel are assigned a number of service calls they must _____ during a set time period. Production workers in manufacturing have output goals. So, why are achieving sales goals or quotas such a big deal?

The answer to this question can be found by examining how a firm's other departments are

affected by how well the company's salespeople achieve their performance goals. The success

of the business _____ the successful sales of its products and services.

Consider

all the planning, the financial, production and marketing efforts that go into

_____ the sales force sells. Everyone depends on the sales force to sell the company's products and services and they eagerly anticipate knowing things are going.

- 1. Guide, mislead, stimulate, evaluate**
- 2. Achieve, perform, finish, compete**
- 3. hinges on, contributes to, leads to, results in**
- 4. Producing, consuming, protecting, purchasing**
- 5. What, where, when, that**

Item 2:

In an attempt to _____ new students, leading business schools - including Harvard,

Stanford, the University of Chicago and Wharton – have moved away from the unofficial admissions and _____ of four years' work experience and

_____ have set their sights on recent college graduates and so-called 'early career

' _____ with only a couple years of work under the _____.

1. Lure, motivate, stimulate, encourage
2. Exclusion, prerequisite, offer, preliminary
3. Preferably, despite, instead, rather
4. Professionals, employees, graduates, elites
5. Belt, contract, experience, control

Item 3:

School-to-work transition is a historically _____ topic of educational policymaking and reform that impacts national systems of vocational education and training. The _____ process refers to a period between _____ of general education and the beginning of vocational education or the beginning of gainful _____ as well as to training systems, institutions, and programs that prepare young people for careers. The status of youth from school-to-work has changed structurally under late modernism, and young people are _____ to adapt to changing _____ of their environment, especially when planning for entry into the labor market. Since the transition to a job is seen as a major success in life, youth who manage this step successfully are more _____ about their future; till others are disillusioned and pushed to the margins of society. While some young people have developed _____ strategies to cope with these requirements, those undereducated and otherwise _____ in society often face serious problems when trying to prepare for careers. Longer transitions lead to a greater vulnerability and to _____ behaviors.

1. Persistent, assistant, consistent, permitted
2. Transportation, transition, translation, transaction
3. Competition, inception, completion, complement
4. Deployment, experiment, empire, employment
5. Forced, willing, forward, desired
6. Diamonds, demands, supply, attitudes
7. Negative, passive, optimistic, neutral
8. Successive, success, successful, succeed
9. Disadvantaged, outstanding, advantaged, proficient
10. Risky, well, regulated, disciplined

Item 4:

Over the past ten years, Australian overseas departures have grown from 1.7 million to 3.2 million. This represents strong average, annual growth of 6.5 per cent. This paper

_____ outbound travel demand to each destination country using the travel demand models of short term resident departures. The models are specified in terms of a double logarithmic linear functional form, with overseas departures as the dependent _____ and real household disposable income prices of travel and accommodation in Australia, and overseas and the exchange rate as independent variables. The models were estimated using historical time series data from 1973 to 1998. The data were obtained from several _____ such as the World Tourism Organization, Australian Bureau of Statistics, World Bank and International Monetary Fund. The results suggest that the estimated elasticity parameters are consistent with standard economic theory. The number of short-term resident departures is _____ influenced by per capita real household disposable income; and the price of domestic travel and accommodation, and negatively influenced by the price of travel and accommodation overseas. The estimated demand models were used to develop the Tourism Forecasting Council's long run forecasts. The forecasts suggest that the number of short-term resident departures will increase strongly over the next ten years, largely due to the strength of the Australian economy, competitive travel prices, and Australians' interest in _____ different cultures and lifestyles.

1. Encourages, analyses, describes, facilitates
2. Variables, variation, varieties, variability
3. Sources, origins, resources, websites
4. Positively, hardly, significantly, negatively
5. Experiencing, celebrating, understanding, preserving

Item 5:

All approaches aim to increase blood flow to areas _____ tension and to release painful knots of muscle known as "trigger points". "Trigger points are tense areas of muscle that are almost constantly contracting," says Kippen. "The contraction causes pain, which _____ turn causes contraction, so you have a vicious circle. This is what deep tissue massage aims to break. "The way _____ do this, as I found out under Ogedengbe's elbow, is to apply pressure to the point, stopping the blood flow, and then to release, which causes the brain to

flood the affected area _____ blood, encouraging the muscle to relax. At the same time,

says Kippen, you can fool the tensed muscle _____ relaxing by applying pressure to a

complementary one nearby. "If you cause any muscle to contract, its opposite will expand. So

you try to trick the body into relaxing the muscle that is in spasm."

1. Of, in, with, at
2. In, with, to, for
3. With, by, to, on
4. By, with, in, at
5. Into, with, on, at

Question 2 : Re-Order Paragraphs

The text boxes in the left panel have been placed in a random order. Restore the original order by marking it in the correct order.

Item 1:

- A. To do this, the manager should be able to motivate employees.
- B. However, this is easier said than done.
- C. The job of a manager in a workplace is to get things done through employees.
- D. Motivation is something that everyone needs.

Item 2:

- A. Why Applied Computer Science?
- B. With rapid advances in technology and new applications being developed constantly, it is hard to say what those problems will be.
- C. Our Applied Computer Science major is all about giving you the skills to solve computer related problems.
- D. One thing is for sure, though, it is going to be exciting finding out.

Item 3:

- A. Above that, on floors 45 through 108 are apartments and corporate offices.
- B. A hotel occupies the bottom 37 floors of the building.
- C. Standing at 167 floors, the height of the building is widely estimated to be 707 meters.
- D. Note the use of the qualifier "estimated"; building's exact height is a tightly guarded secret.
- E. One of the world's tallest structures is the Burj Dubai.

Question 3 : Reading - Fill In The Blanks

In the text below some words are missing. Pick words from the box below to the appropriate place in the text.

Item 1:

Scientists preparing for NASA's proposed Jupiter Icy Moons Orbiter believe that Jupiter's moons

Europa may be a corrosive mixture of acid and peroxide. Thus, it may not be the

_____ place for life to exist as was thought possibly to be the case.
_____ all the information we have about Europa comes from the spacecraft Galileo, which completed its mission to study Jupiter and its moons close up before NASA dramatically crashed it into Jupiter in 2003. _____ the general perception of Europa is of a frozen crust of water ice harboring a salty subterranean ocean kilometers below, researchers studying the most _____ measurements say light reflected from the moon's icy surface bears the spectral fingerprints of hydrogen peroxide and strong acids.

_____, they accept that it could just be a thin surface dusting and might not come from the ocean below.

although however ideal recent virtually

Item 2:

English is the world's language. Such _____ has its downside, of course.

There

are now about 6,800 languages left in the world, compared with perhaps _____ that

number back at the dawn of agriculture. Thanks in _____ to the rise of über-languages, most importantly English, the remaining languages are now dying at the _____ of about one a fortnight.

rate dominance part twice

Item 3:

When our skin is _____ exposed to the sun, our bodies make vitamin D, a vital tool

that helps with calcium absorption and building _____ boxes. Some of it comes from

diet, but a good portion also comes from the sun. And according to the Mayo Clinic, as little as

10 minutes of sun exposure can provide us with our daily _____. According to the

vitamin D council, "your body can produce 10,000 to 25,000 IU of vitamin D in just a little under

the time it _____ for you.

dose takes strong directly

Item 4:

Feature of business is its economic character. In the world of business, we interact with each

other not as family members, friends, or neighbors, but as _____ and sellers, employers and employees, and the like. Trading, for example, is often accompanied by

_____ bargaining, in which both sides conceal their full hand and perhaps

_____ in some bluffing. And a _____ salesperson is _____
in
the art of arousing a customer's attention (sometimes by a bit of puffery) to
_____ the
sale. Still, there is an "ethics of trading" that prohibits the use of false or deceptive
claims and
tricks such as "bait-and-switch" advertising. Buyers buy hard soft well-versed well
viewed clinch
clinch.
clinch skilled well-versed engage hard buyers

Sample Answers

Question 1 : Reading & Writing : Fill In The Blanks

Item 1:

1. Guide
2. Perform
3. Hinges on
4. Producing
5. what

Item 2:

1. Lure
2. Prerequisite
3. Instead
4. Professional
5. Belt

Item 3:

1. Persistent
2. Transition
3. Completion
4. Employment
5. Forced
6. Demands
7. Optimistic
8. Successful
9. Disadvantaged
10. Risky

Item 4:

1. Buyers
2. Hard
3. Engage
4. Skilled
5. Well-versed
6. Clinch

Item 5:

1. Of

2. In
3. To
4. With
5. Into

Question 2 : Re-Order Paragraphs

Item 1:

DBCA

Item 2:

ACBD

Item 3:

ECDBA

Question 3 : Reading - Fill In The Blanks

Item 1:

1. Ideal
2. Virtually
3. Although
4. Recent
5. However

Item 2:

1. Dominance
2. Twice
3. Part
4. Rate

Item 3:

1. Directly
2. Strong
3. Dose
4. Takes

Item 4:

1. Buyers
2. Hard
3. Engage
4. Skilled
5. Well-versed
6. Clinch